Icade

April 19th, 2024

Combined General Meeting







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- 2023 Full-year results
- 2. Strategic plan ReShapE
- 3. Say on Climate & Say on Biodiversity
- 4. Statutory auditors' reports
- **5.** Governance and remuneration of corporate officers
- 6. Proposed dividend
- 7. Q&A
- 8. Agenda of the Combined General Meeting
- **9.** Resolutions submitted for approval
- 10. Close of the General Meeting



2023 key takeaways

Healthcare disposal: completion of the 1st step

Commercial investment:
Record leasing activity and strong adjustments in asset values

Property development:
Operational resilience and review of land portfolio in a slowing development market

Strengthening of the financial structure

Sharp drop in GHG emissions in line with the Group's 1.5°C pathway approved by SBTi

Disposal of Healthcare Division – Stage 1 achieved

Date

July 5, 2023

Process

- Agreement to sell 100% of Healthcare Division (Icade Santé⁽¹⁾ and IHE)
- Completion of 1st step i.e the sale of **63%** of Icade's stake in Icade Santé to (i) funds managed by Primonial REIM and (ii) Sogecap
- Asset management of the entire Healthcare division portfolio transferred to **Primonial REIM**

Accounting impact

 Healthcare activities deconsolidated from Icade's financial statements(2)





Stages 2 and 3 planned by 2026

Indicative timeline

Process

Conditions

Cash-in

Stage 2

2024 - 2025

 Sale of Icade's 22.52% remaining stake in Praemia Healthcare

- Purchase of shares by Primonial REIM and/or
- Purchase of shares by third-party investors

 Commitment from **Primonial REIM** to allocate funds raised by the CapSanté fund to the purchase of Icade's shares

Transaction to be carried out with Primonial REIM at last pusblished EPRA NTA

€0.8bn⁽²⁾ Cash to be received

> Already perceived

Stage 3

2024 - 2026

Disposal of IHE portfolios







Sale process managed by **Primonial REIM**

- Priority repayment of existing shareholder loan
- Fee to Primonial REIM on disposals

€0.13bn

Received from all other shareholders for their pari passu contribution in the loan⁽³⁾

€0.5bn⁽⁴⁾

Cash to be received



⁽¹⁾ EPRA NTA down -5.4% at end of 2023 vs. 2022

⁽²⁾ Based on Fair Value as of December 31, 2023, down -3.1% LfL on a Group share basis vs. December 31, 2022

⁽³⁾ Since December 2023, the loan is shared between all IHE's shareholders, in proportion to their ownership (€105m received in Dec 2023 and €27m in Jan. 2024)

⁽⁴⁾ Incl. €194m shareholder loan repayment. Equity part based on Fair Value as of December 31, 2023, down -4.9% LfL on a Group share basis vs December 31, 2022

FY 2023 in a nutshell



	Portfolio		EPRA NAV		Debt management		Dividend 2023	
Balance sheet	GAV ⁽²⁾ €6.5bn	Asset value LfL -17.5%	NTA per share €67.2	NDV per share €73.3	LTV 33.5%	ICR 5.6x	Div. per share €4.84 +11.8% vs. 2022	Dividend yield 13.6%(4)
					Hedging rate 100%	Liquidity ⁽³⁾ €2.9bn		

⁽¹⁾ Guidance given at H1 2023: [€2.95 - €3.05] per share

⁽²⁾ Group share

⁽³⁾ Net of NEU CP

⁽⁴⁾ Based on share price as of December 29, 2023



Record leasing activity in 2023 in all segments...

c.243,000 sq.m

Signed or renewed leases (c.+20% vs. 2022)

€63m

Of secured annual rental income

5.6 years

WALB related to leases signed or renewed since January 1

87.9%

Financial occupancy rate (+0.2 pp vs. 2022)



Offices

c.181,000 sq.m Signed or renewed leases



c.62,000 sq.m Signed or renewed leases



EDF RENOUVELABLES

Origine, Les Terrasses de Nanterre

c.14,200 sq.m 9 years



ADECCO

New Way, Lyon CBD 13,300 sq.m 6 years



SYSTEM U

Montréal, Rungis Business Park 21,000 sq.m 9 years



AMP STUDIO

Portes de Paris Business Park

27,500 sq.m (renewed)

7 years



FONDATION SANTÉ SERVICE

Rungis & Saint-Denis 3,900 sq.m 6 years



EQUINIX

Portes de Paris Business Park c.7,500 sq.m 9 years



Opportunistic approach on asset rotation

Selective acquisition €49m

PONANT B, Paris, 15th district 5,400 sq.m



Full ownership of a complex of 33,000 sq.m

Midterm value creation potential

Good centrality

Limited development capex €125m

Low level of investments in a cautious market

Opportunistic disposals €146m

In line with NAV as of December 2022

Average yield on offices sold 4.2%



GRAND CENTRAL Marseille, 1st district **8,500** sq.m



EKO ACTIVEMarseille, 2nd district **8,200** sq.m



RESIDUAL RESIDENTIAL PORTFOLIO
Paris region



Resilient operating indicators driven by the increase in bulk sales

Strong upward momentum on bulk sales, supported by operators, social landlords and intermediate housing providers





Residential bulk sales

3,576 units €795m

+ **18%** in value vs. 2022

>67% of total orders in volume



Resilient total orders

5,256 units -13% in volume
vs. -26% on the market (1)

€1,345m

-7% in value



Backlog

€1.84bn As of Dec. 2023

+5% on residential



Deep review of operations for greater selectivity



Further securing operations

Deep review of land portfolio

Increase in minimum order rate

c.75%⁽¹⁾ of pre commercialization on projects launched in 2023

Renegotiation of land prices: **c.-10%**

Renegotiation of payment schedules

• 3x more operations abandoned than in 2022



Decrease in inventory of homes for sale

-20% (vs. Dec. 2022)

Construction starts(2)

-40% vs. budget

-16% vs. last year

Land portfolio

€2.82bn

-13% (vs. Dec. 2022)



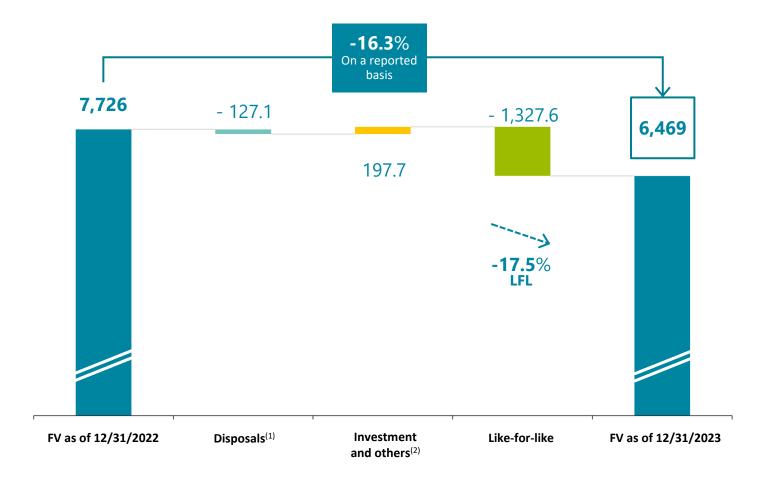


CITY PARK (Levallois-Perret, Hauts-de-Seine)

Significant cap rate increase taken into account by valeurs in 2023

2023 change in fair value – Commercial Investment Division

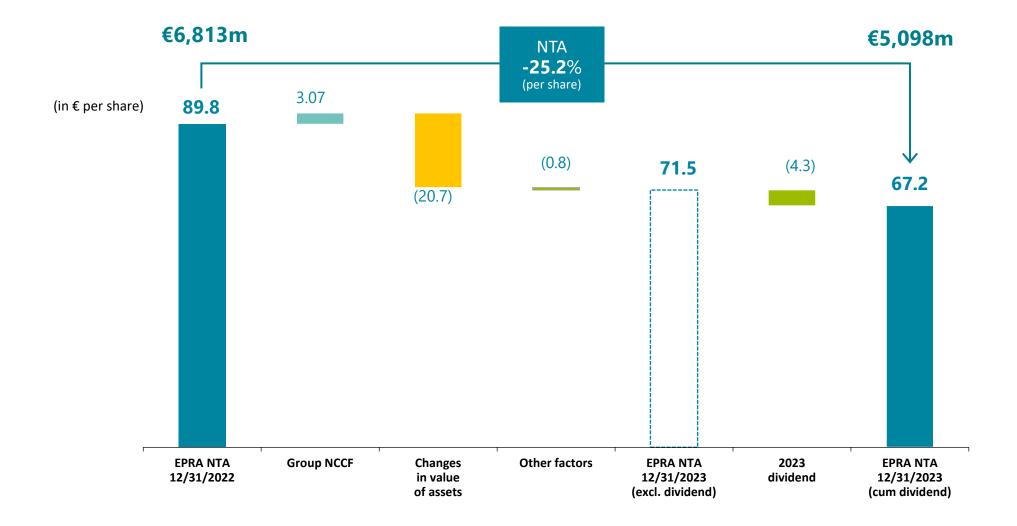
(Group share / excluding duties / in €m)



- Commercial Investment portfolio down -17.5% over 12 months⁽³⁾
 - Well-positioned offices: -16.8%
 - To-be-repositioned offices: -33.0%
 - Light industrials: -3.1%
- Commercial Investment portfolio down -22.9% over 18 months
- Icade Net Yield: 7.5%
 (+150 bps vs. December 31, 2022)



EPRA NTA, deeply impacted downward by variations in assets value



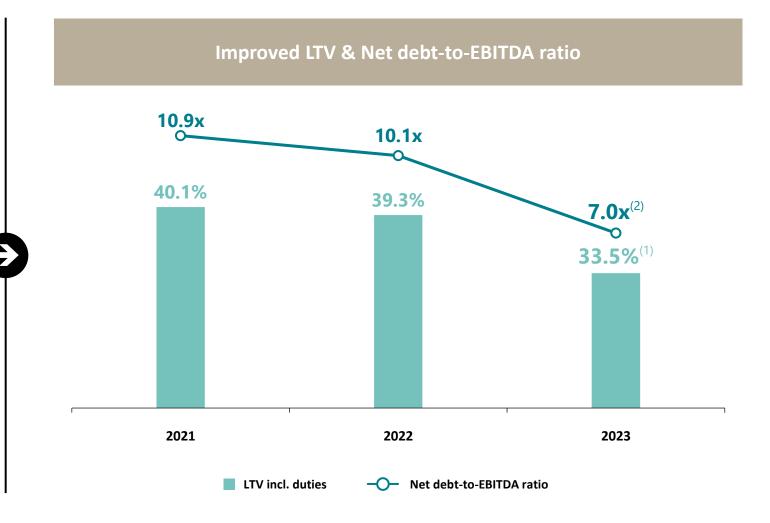
LTV as of December 31, 2023: 33.5%

A significant reduction in net debt

€3.0bn

Net debt as of December 2023

(vs. €6.6bn as of December 2022)





High liquidity position to cope with a still challenging financial environment

Liquidity (12/31/2023)

€1.4bn

Cash and cash equivalents

€1.5bn

Unused committed revolving credit facilities(1)

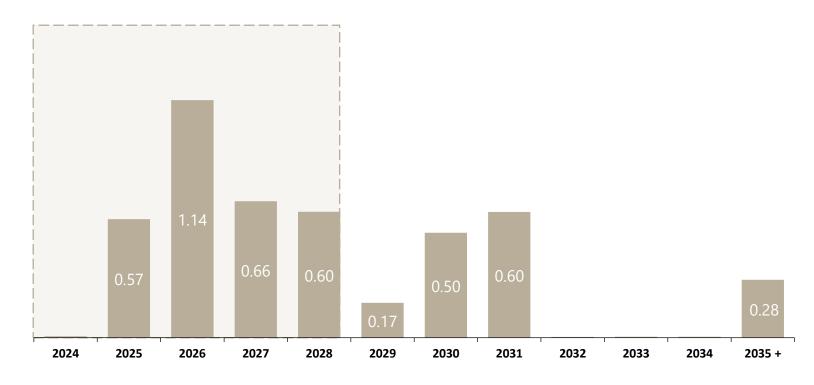
Total

€2.9bn

Icade debt schedule

 $(12/31/2023, in \in bn)^{(2)}$

Covering principal until 2028





2024 outlook

2024 Group NCCF per share **NCCF** from Strategic Activities⁽¹⁾ per share

€[2.75 – 2.90]

Excluding Discontinued Activities

+ estimated NCCF from Discontinued Activities(2)

c.€[0.80] per share





ORIGINE (Nanterre, Hauts-de-Seine) 2024 Combined General Meeting 2

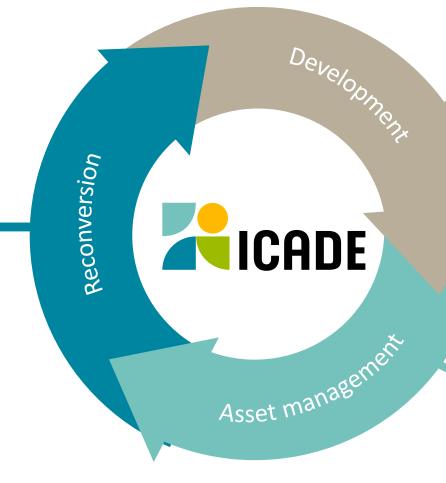
Who we are

70-year legacy of developing assets & neighborhoods through the cycles Both a responsible developer and investor under one single roof with more than 20 years of commitment to ESG best practices Resilient existing portfolio with 85% of offices fit for future demands and concrete opportunities for further asset class diversifications

Experienced, sustainable and long-term developer & investor

Acting as a responsible and integrated player throughout the value chain

- Urban reuse and recycling
- Know-how in reshaping assets to new demands and environmental priorities



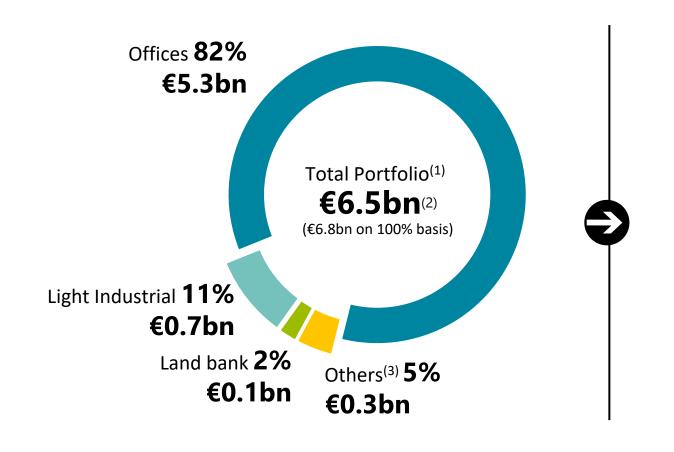
- Unique access to lands & local communities
- Recognized expertise to develop large and complex mixed-use projects
- Strong track record in multi-asset classes (e.g. housing, offices, light industrial, data centers...)
- Low-carbon and biodiversity best in class

- Proven asset management skills
- Tailor-made customer-centric solutions
- Investment in efficient and innovative solutions



Resilient and already diversified base of assets fit for future

As of December 31, 2023



€5.3bn of offices, of which **86%** are already well-positioned and fit for future

Portfolio already diversified

Land banks with value-creating potential

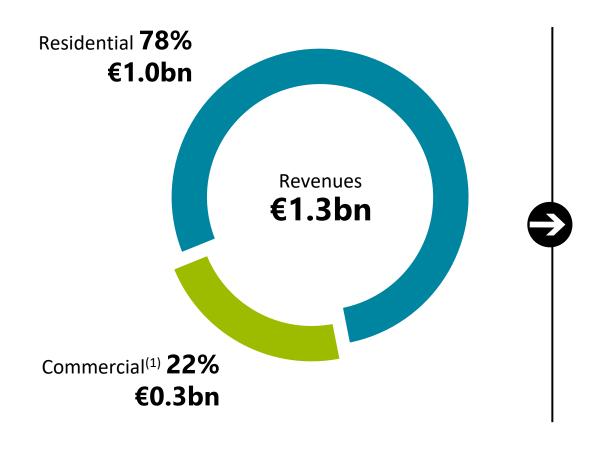
Figures may not add up due to rounding

⁽¹⁾ This presentation differs from the breakdown shown in the half-year financial report, as the "Business Parks" segment is split between "Offices" and "Light Industrial": Business Park Offices are included into the "Offices" segment

⁽²⁾ Group share

One of France's leading property developers, experienced in mixed-use projects

As of December 31, 2023



- 6th property developer in France⁽²⁾ with more than 5,000 units per year
- Diversified expertise in residential and commercial segments, embedded in mixed-use projects
- A leader in Low Carbon construction with strong commitment in biodiversity protection

ReShapE: Our 2024-2028 plan

Adapt office portfolio to new demands

- Assets and tailor-made offering suited to clients' needs
- Pipeline focused on selective projects
- Reconversion/sale of specific assets

Accelerate diversification

- Light industria
- Student housing
- Data Centers

ICADE

Develop and invest in 2050 city

- Holistic model to build the mixed-use districts
- Solutions to meet low carbon and biodiversity challenges
- Innovation at every scale

4

Maintain solid financial policy

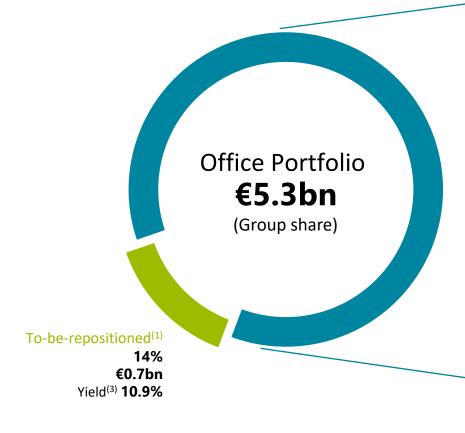
- Cautious debt management
- Well balanced capital reallocation between investment and debt repayment
- Focus on value accretive projects



86% of our offices are well-positioned to changing uses and expectations

Valuation as of December 31, 2023

(in €bn, Group share)



Wellpositioned⁽²⁾ 86% €4.6bn Yield⁽³⁾ **6.7%**

High quality and resilient assets fitted to new demands

- Good business centrality
- ESG best-in-class
- Flexibility
- Service-oriented
- Affordable price



ORIGINE Nanterre Préfecture (Hauts-de-Seine)



LE V Aubervilliers (Seine-St-Denis)



NEXT Lyon CBD (Part-Dieu, Rhône)

⁽¹⁾ Stand alone offices: €0.5bn (70%) / Business Park offices €0.2bn (30%)

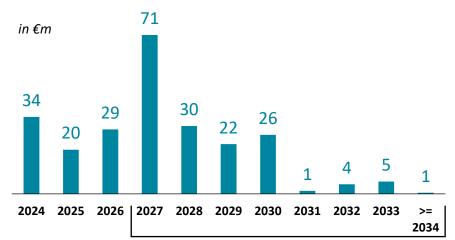
⁽²⁾ Stand alone offices: €4.0bn (87%) / Business Park offices €0.6bn (13%)

Solid operational KPIs for well-positioned offices, limited downside on future renewals

€244m IFRS annualized rents⁽¹⁾ from well-positioned assets...



... thereof 66% potential breaks beyond 2026



- (1) As of December 31, 2023
- (2) Market rent vs in-place rent as at December 2023
- (3) Including termination compensation owned by tenants in the event of departure
- (4) Average number of years the tenants have been present in their premises for

Financial occupancy rate

>90%

As of December 31, 2023

for well-positioned offices

Reversionary potential(2)

-8.7%

WALB⁽³⁾

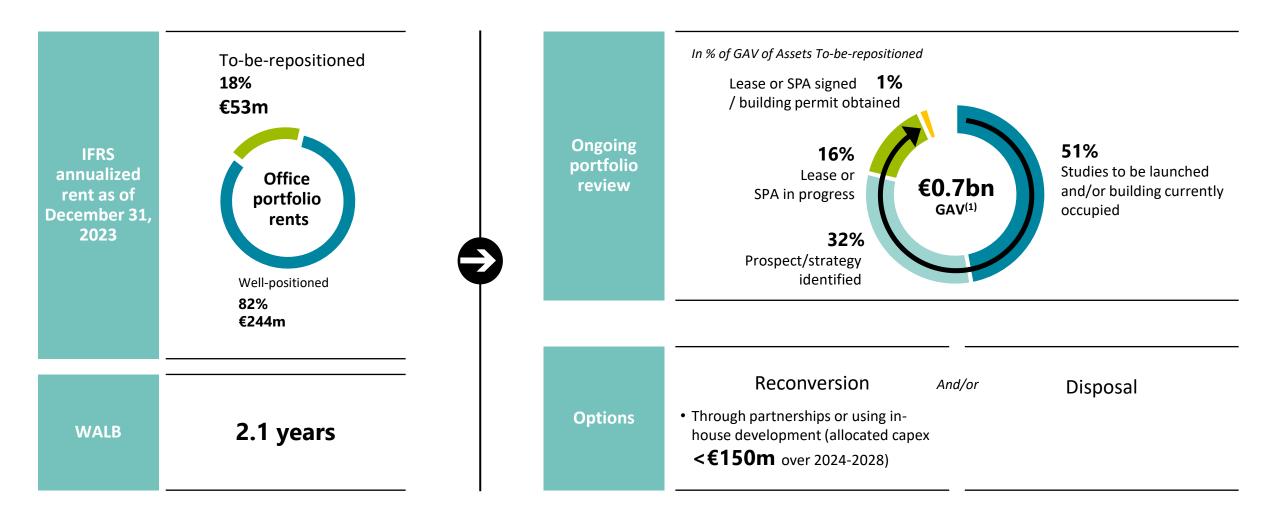
4.1 years

Tenant relationship length(4)

8.9 years



A limited portfolio of assets to-be-repositioned in the mid-term







Further diversification through three priority growth segments





Light industrial

- Fast-growing market (average annual rental
- **Diversified portfolio** (380,000 sq.m, €703m in Group share) attracting international players

growth of +7% in the Paris region)





Student housing



- Structurally undersupplied market with occupancy rates > 95%
- Solid track record as a property developer (16 projects delivered since 2015: 4,057 units)





Data Centers

- Strong absorption capacity (63 MW new supply for 46 MW power take-up in Paris region in 2022)
- Track record with 5 operational data centers (IT capacity of 18 MW)



LENÔTRE CULINARY SCHOOL (Paris Orly-Rungis Business park)



CAMPUS ECLA (Villejuif)

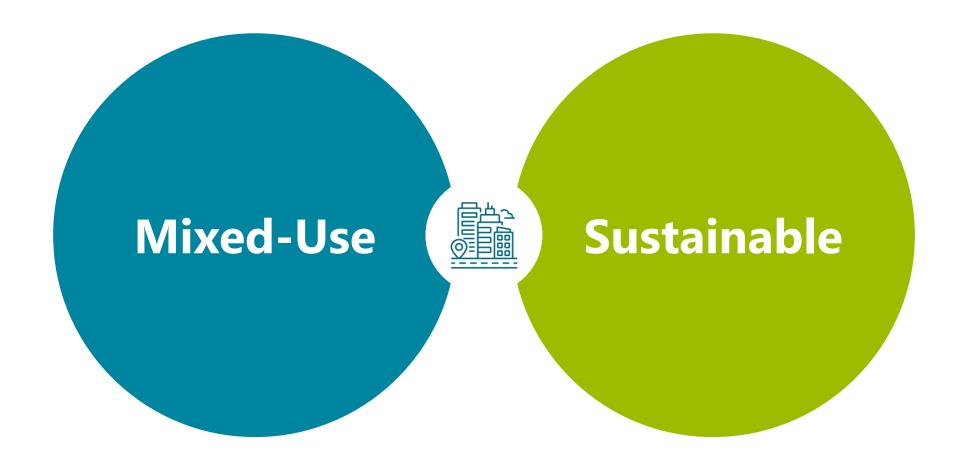


EQUINIX (Portes de Paris Business Park)

- **Development potential on Icade's land banks**
- ✓ Decrease in the proportion of offices in the portfolio
- **✓** Possible partnerships for additional equity contributions



Our conviction



Rungis Area – An industrial and commercial district adjacent to the residential neighborhood





⁽¹⁾ Projects already started included in the development pipeline – Helsinki/lena and Cologne

Esterel Nord - A residential/industrial project lead as both a developer and an investor



From 4 single-use buildings of **20,947 sq.m** to a mixed-use district of **38,400 sq.m**

No demolition

Increase of green spaces from **9,700 sq.m (23%)** to **13,500 sq.m (31%)**⁽¹⁾

11,000 sq.m light industrial

Capex **€11m**

Annualized rent c.€2m

YoC > 7%

~ 600 residential units (incl senior housing, coliving, etc)

Turnover **€100m**⁽²⁾

Margin **€8m**⁽²⁾

IRR > 11%





ORSUD (Gentilly, Val-de-Marne)

Maintaining a solid balance sheet...

Debt ratios

- LTV ratio including duties [30-35]%
- Robust ICR level > c.4x
- Low Net debt / EBITDA < c.9x

Liquidity

- Large amount of undrawn credit lines
- Proactive management of debt maturities
- Diversified funding structure

Hedging policy

- Debt fully hedged until 2026
- > 85% over the plan horizon



... by well balancing investment and debt repayment

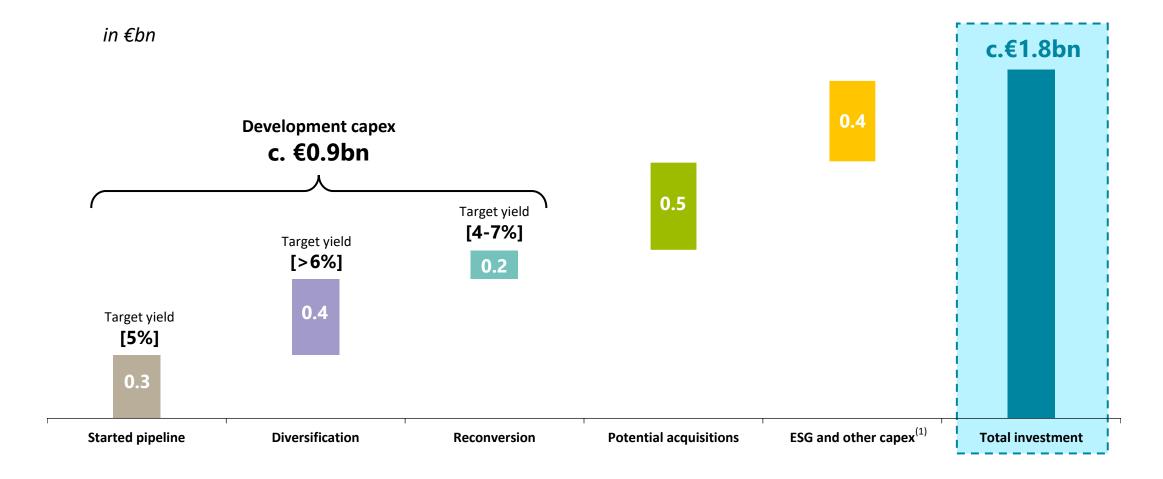


Uses⁽¹⁾ €4.2bn Capital redeployment c.€1.8bn Debt repayment c.€1.7bn Dividends on Healthcare disposal **c.€0.7bn**⁽³⁾

Average financial ratios over 2024-2028 period, for indicative purposes only

- (1) Excluding annual cash flows and recurring dividends
- (2) Amount estimated as of December 31, 2023, assuming completion of stages 2 and 3 of Healthcare disposal
- (3) Including €0.4bn from stage 1 of Healthcare disposal completed in H2 2023

€1.8bn redeployment plan over 2024-2028 to generate €120m of additional revenues







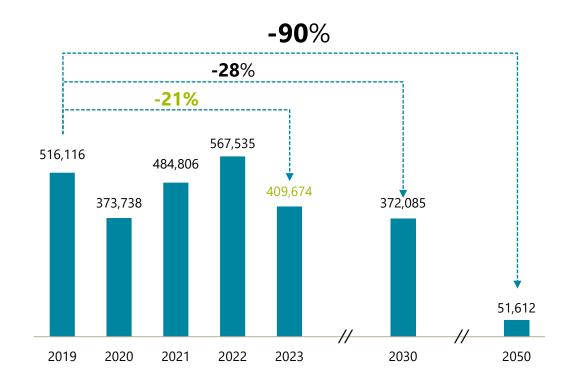
A low carbon strategy aligned with a 1.5°C pathway







Ambitious goals over the medium term and a sharp drop in GHG emissions in 2023



Results at the end of 2023 in line with objectives



Results 2019-2023



-60%

-35%



-41%

-12%



-30%

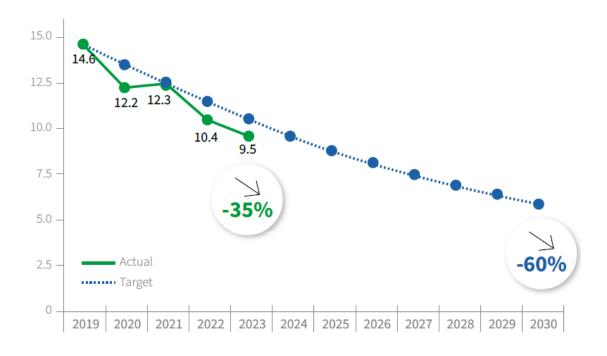
-8%



Commercial investment – Committed with our tenants

Commercial investment division's carbon intensity and objective

In kg CO₂,eq/sq.m



Environmental investments (capex)



€66m

€145m

Capex invested over 2019-2023

Capex planned for 2024-2030



200,000 sq.m

Covered by leases with climate criteria signed with our tenants



95%

of well-positioned offices compliant with SBTi and Energy Efficiency Regulation in 2030⁽¹⁾

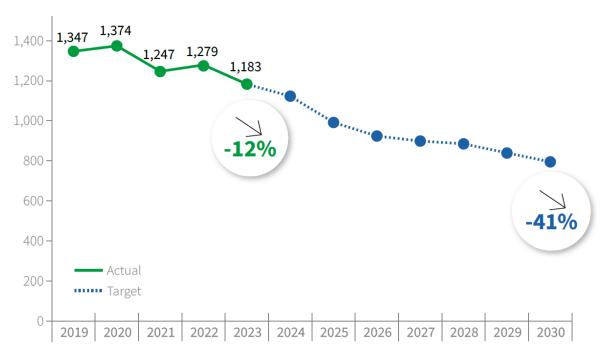


Property development – Ramp up low-carbon construction

Property development division's carbon intensity and objective

(based on a life-cycle assessment over a 50-year horizon)

In kg CO₂·eq / sq.m





79%

Of projects used low-carbon energy⁽¹⁾ in 2023 (vs 64 % in 2022)







17%

Of projects launched in 2023 had a hybrid timber and concrete structure (vs 8% in 2022)

Target: 1/3 by 2030



A subsidiary specialised in low-carbon and bio-based construction



Our achievements on biodiversity

Property Development - New construction rewilding

Biodiversity indicator⁽¹⁾: already **52%** in 2023



Commercial Investment – Business Parks' rewilding



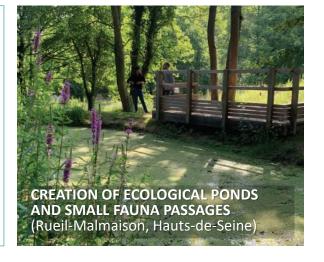
Ecosystem restoration

Partnership with Nature 2050

- **1 sq.m** of land developed for the Commercial Investment Division's construction projects = **1 sq.m** of natural habitat restored
- **216,000 sq.m** of ecosystems restored since 2016 thanks to Icade's contribution, including **4,500 sq.m in 2023**



€1m allocated between 2016 and 2023





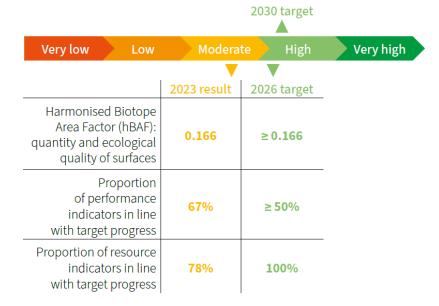
Biodiversity preservation and soil protection strategy - Commercial investment

Rewilding our business parks by 2026, with higher goals in 2030

Biodiversity performance contract: **19** indicators, including **1 preliminary** indicator, **7 performance** indicators, **9 resource indicators** and **2 experimental** indicators



Average level of rewilding indicators





-40%

Reduction in water consumption between 2015 and 2023 (m³/sq.m)



100%

Proportion of landscape maintenance contractors trained in sustainable practices



Solutions to get tenants involved

Participatory science programmes









Biodiversity preservation and soil protection strategy – Property development

Property Development



Goal: rewilding⁽¹⁾ **75%** of new builds by 2026 and **100%** by 2030



Our solutions that promote urban regeneration



offices into housing, etc.





Transforming city fringes into mixed-use, low-carbon, rewilded neighbourhoods promoting soft mobility

Improving the hBAF⁽²⁾, an indicator that assesses biodiversity potential



Innovations from Icade's start-up studio Urban Odyssey





IA-based solution for assessing biodiversity and soils



Landscape furniture/ rainwater recycling



⁽¹⁾ Rewilding is measured by positive change in hBAF between before and after project



Statutory Auditors' reports

Ordinary resolutions

- Report on the annual financial statements (Resolution 1)
- Report on the consolidated financial statements (Resolution 2)
- Special report on regulated related party agreements
 (Resolution 4)

Extraordinary resolutions

 Report on the authorisation to be given to the Board of Directors to cancel the shares repurchased by the Company under Article L. 22-10-62 of the French Commercial Code

(Resolution 24)

 Report on the delegation to be given to the Board of Directors to increase the share capital by issuing ordinary shares and/or securities entitling their holders to shares in the Company, subject to a maximum limit of 10% of share capital, in consideration for contributions in kind of equity instruments or securities entitling their holders to shares in the Company

(Resolution 25)

 Report on the authorisation to be given to the Board of Directors to grant, free of charge, existing and/or newly issued shares to employees and/or certain corporate officers

(Resolution 26)

Report on the annual financial statements (Resolution 1)

Opinion

Unqualified opinion on the annual financial statements

Justification of assessments – Key audit matters

Our assessments in connection with key audit matters include:

- The measurement of tangible fixed assets and associated impairment risk;
- The measurement of equity investments and associated receivables

For each of these audit matters, we have specified in our report the nature of the identified risk and the procedures to address it which both contributed to our opinion on the annual financial statements as a whole.

Report on the annual financial statements (Resolution 1)

Specific verifications

- We have no matters to report as to the fair presentation, and consistency with the financial statements, of the information given in the management report and in the other documents provided to the shareholders regarding the Company's financial position and annual financial statements:
- We attest to the fair presentation, and consistency with the annual financial statements, of the information about payment terms
 referred to in Article D. 441-6 of the French Commercial Code;
- We attest that the corporate governance report sets out the information required by the French Commercial Code;
- We attest to the accuracy and fair presentation of the information relating to the remuneration and benefits paid to corporate officers and the commitments made to them;
- We have no matters to report as to the information relating to items that your Company considered likely to have an impact
 in the event of a public purchase or exchange offer;

Other verifications and information pursuant to legal and regulatory requirements

 We conclude that the presentation of the annual financial statements to be included in the annual financial report complies, in all material respects, with the European Single Electronic Format.

Report on the consolidated financial statements (Resolution 2)

Opinion

Unqualified opinion on the consolidated financial statements.

Justification of assessments – Key audit matters

Our assessments in connection with key audit matters include:

- The divestment of the Healthcare Property Investment Division;
- The measurement of investment property;
- The measurement of revenue and margins from property development activities based on the percentage of completion method.

For each of these audit matters, we have specified in our report the nature of the identified risk and the procedures to address it which both contributed to our opinion on the consolidated financial statements as a whole.

Report on the consolidated financial statements (Resolution 2)

Specific verifications

• We have no matters to report as to the fair presentation, and consistency with the financial statements, of the information given in the Group's management report.

Other verifications and information pursuant to legal and regulatory requirements

- We conclude that the presentation of the consolidated financial statements to be included in the annual financial report complies, in all material respects, with the European Single Electronic Format.
- Due to the technical limitations inherent in the block-tagging of the consolidated financial statements according to the European Single Electronic Format, the content of certain tags in the notes may not be rendered identically to the accompanying consolidated financial statements.

Special report on regulated related party agreements (Resolution 4)

Agreements subject to approval at the General Meeting

We have been informed of the following agreements submitted for approval at the General Meeting:

- Post-employment consulting agreement entered into by Icade and Mr Olivier Wigniolle on April 21, 2023. On April 21, 2023, the Board of Directors authorised the signing of this agreement. Mr Olivier Wigniolle received a success fee of €150,000.
- Sale and purchase agreement entered into by Icade and, among others, Praemia Healthcare on June 14, 2023. On April 30, 2023, the Board of Directors authorised the signing of this agreement. The first stage of the transaction, which was completed on July 5, 2023, involved the sale of Praemia Healthcare shares by Icade for €1.4 billion, representing approximately 64% of Icade's stake in Praemia Healthcare based on EPRA NTA as of December 31, 2022.

Agreements already approved by the General Meeting in prior years

We have been informed that the execution of the following agreements, which were approved by the General Meeting during prior financial years, continued during the past financial year.

Intercompany management fee and trademark licence agreement entered into between Caisse des dépôts and Icade on June 1, 2022.
 On April 22, 2022, the Board of Directors authorised the signing of this agreement. For 2023, an expense of €450,000 excluding taxes was recognised in relation to this agreement.

Report submitted to the Extraordinary General Meeting (Resolution 24)

Statutory Auditors' report on the reduction in share capital (Resolution 24)

- Our procedures consisted in verifying the fairness of the reasons for and the terms and conditions of the proposed reduction in share capital, which does not interfere with the equal treatment of shareholders.
- We have no matters to report on the reasons for and the terms and conditions of the proposed reduction in share capital.

Report submitted to the Extraordinary General Meeting (Resolution 25)

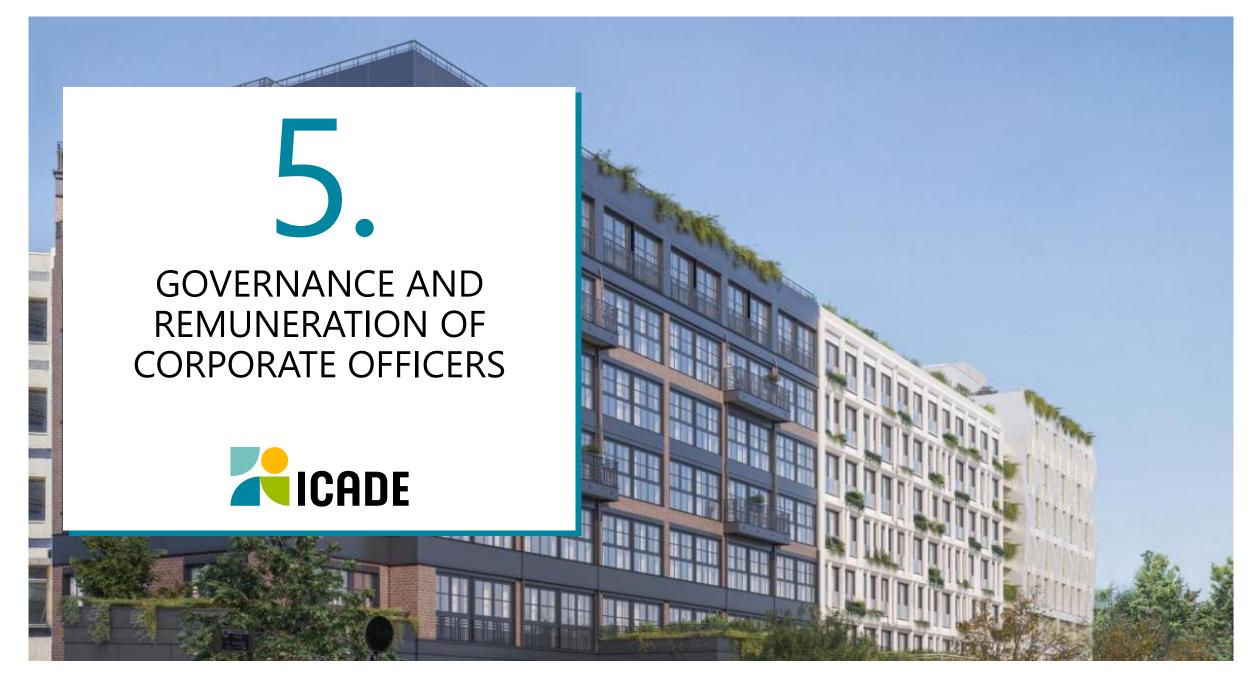
Statutory Auditors' report on the issue of shares and/or securities entitling their holders to shares in the Company in consideration for contributions in kind to the Company made up of equity instruments or securities entitling their holders to shares in the Company (Resolution 25)

- Our procedures consisted in verifying the content of the Board of Directors' report on this transaction and the methods
 used to determine the issue price of the equity instruments to be issued.
- As this report does not specify the methods used to determine the issue price of the equity instruments to be issued, we cannot express an opinion on the choice of factors used to calculate such price.
- In addition, as the final terms under which the issue would be carried out have not yet been settled, we do not provide an opinion thereon.
- We will issue an additional report, where appropriate, when your Board of Directors makes use of such delegation
 by issuing equity instruments entitling their holders to other equity instruments or to debt instruments or by issuing
 securities entitling their holders to equity instruments to be issued.

Report submitted to the Extraordinary General Meeting (Resolution 26)

Statutory Auditors' report on the authorisation to grant, free of charge, existing and/or newly issued shares (Resolution 26)

- Our procedures consisted, in particular, in verifying that the proposed terms and conditions described in the Board of Directors' report complied with applicable laws.
- We have no matters to report on the information provided in the Board of Directors' report on the proposed authorisation to grant bonus shares.



Governance

Board of Directors' proposal to the General Meeting on April 19, 2024

Ratification of temporary appointments

- **Dorothée Clouzot**, Head of the Real Estate Department in the Investment Division of Banque des Territoires (Caisse des dépôts)
- Olivier Lecomte, independent director
- Nathalie Delbreuve, independent director

Director reappointments

- Nathalie Delbreuve, independent director
- Laurence Giraudon, Head of the Finance & Operations Department in the Asset Management Division of Caisse des dépôts
- Florence Péronnau, independent director
- **Frédéric Thomas**, Chairman of the Board of Directors

Appointment of a new director

• Bruno Derville, independent director

Governance



Independent member

Directors' remuneration

Directors' remuneration policy

Total amount

Individual fixed remuneration

Variable remuneration

€600k/year

Amount unchanged since 2019

Director

Committee member

Committee chairperson

 Vice-Chairwoman also serving as Lead Independent Director **€1,750/meeting**

€1,750/meeting

€3,500/meeting

€40,000

None

Directors' remuneration for 2023

Total amount

Individual fixed remuneration

Variable remuneration

€535,250

The amount for each director is provided in the corporate governance report.

_

€240k

Remuneration of the Chairman of the Board of Directors

Remuneration policy for the Chairman of the Board of Directors Stock options, bonus / **Fixed remuneration** Variable remuneration **Benefits in kind** performance shares €240k/year None None No remuneration for services as a director Company car Amount unchanged and committee member since 2019 Remuneration of the Chairman of the Board of Directors for 2023 Stock options, bonus / **Fixed remuneration Variable remuneration Benefits in kind** performance shares



€0

Remuneration of the Chief Executive Officer

Remuneration policy for the Chief Executive Officer

Fixed remuneration

€450k/year

Variable remuneration

Financial goals 1. Change in net current cash flow from strategic operations 2. Change in share price relative to the FTSE EPRA Eurozone index 3. Year-on-year change in 10%

Non-financial goals

1. Implement across all business lines
the measures set out in the 2024 budget

2. Translate the 2024–2028 strategic priorities into concrete objectives

50%

3. Maintain the Icade Group's position as a leader in CSR

25%

25%

50%

from 0% to 50% of annual fixed remuneration

Stock options, bonus / performance shares

Performance share grants

€150k/year

Benefits in kind

the Company's share price

- Company car
- Unemployment insurance
- Voluntary employer-sponsored supplementary contingency insurance

Severance payment

- In the event of dismissal resulting from a change of control or a strategic disagreement with the Board of Directors.
- Gross overall remuneration (fixed and variable) received over the 12 months preceding the dismissal plus one month's worth of remuneration per year of service up to a maximum of two years' remuneration



Remuneration of the Chief Executive Officer

Remuneration of the Chief Executive Officer for 2023

Fixed remuneration

€310,714

Prorated from April 21, 2023 **Variable remuneration**

€116,558

Non-financial goals

Financial goals

- 1. Improvement in net current cash flow from strategic operations
- 2. Change in share price relative to the FTSE EPRA Eurozone index

€41,892

- €O
- 2. Implement across all business lines the measures set out in the 2023 budget

in the Healthcare Property Investment Division

1. Successfully complete the plan to sell Icade's stake

- 3. Propose strategic priorities for the next 3 to 5 years, approved by the Board of Directors by December 31, 2023
- 4. Maintain the Icade Group's position as a leader in CSR

Stock options, bonus / performance shares

> Performance share grants

> > €150k

Benefits in kind

€12,111

Severance payment

No amounts submitted for approval



€74,666



ORSUD (Gentilly, Val-de-Marne)

An attractive dividend yield

Board of Directors' proposal to the General Meeting on April 19, 2024

€4.84

Dividend per share

+11.8%

Growth vs. 2022

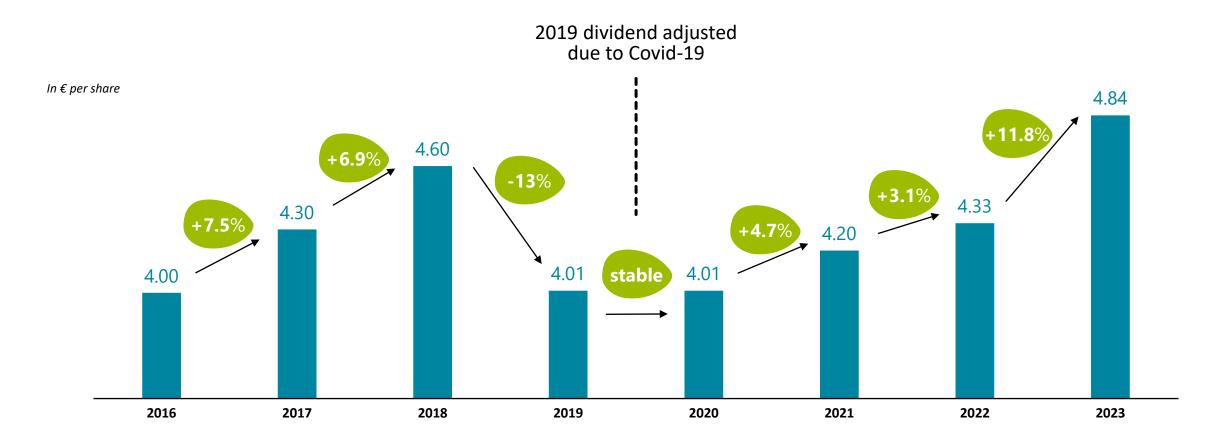
13.6%

Dividend yield(1)

Dividend paid in two instalments:

- Interim dividend (€2.42/share) paid in cash early March⁽²⁾
- Final dividend: early July⁽³⁾

Dividend history since 2016





2023 dividend up for the third consecutive year, after 2019 and 2020 impacted by Covid





LA PLATEFORME (Marseille, Bouches-du-Rhône)



Ordinary resolutions (1/2)

- Approval of the separate financial statements for the year ended December 31, 2023 –
 Approval of non-tax deductible expenses and charges
- 2. Approval of the consolidated financial statements for the year ended December 31, 2023
- 3. Appropriation of profits for the financial year and determination of the dividend amount
- 4. Statutory Auditors' special report on regulated related party agreements and approval of the new agreements mentioned therein
- 5. Reappointment of PricewaterhouseCoopers Audit as principal statutory auditor
- 6. Appointment of Mazars as statutory auditor responsible for the assurance of sustainability reporting
- 7. Ratification of the temporary appointment of Ms Dorothée Clouzot as director
- 8. Ratification of the temporary appointment of Mr Olivier Lecomte as director
- 9. Ratification of the temporary appointment of Ms Nathalie Delbreuve as director
- 10. Reappointment of Ms Nathalie Delbreuve as director
- 11. Reappointment of Ms Laurence Giraudon as director
- 12. Reappointment of Ms Florence Péronnau as director
- 13. Reappointment of Mr Frédéric Thomas as director
- 14. Appointment of Mr Bruno Derville as director to replace Mr Georges Ralli

Ordinary resolutions (2/2)

- 15. Approval of the remuneration policy for the members of the Board of Directors
- 16. Approval of the remuneration policy for the Chairman of the Board of Directors
- 17. Approval of the remuneration policy for the Chief Executive Officer and/or any other corporate officer
- 18. Approval of the information referred to in section I of Article L. 22-10-9 of the French Commercial Code
- 19. Approval of the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Frédéric Thomas, Chairman of the Board of Directors
- 20. Approval of the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Nicolas Joly, Chief Executive Officer from April 21, 2023
- 21. Authorisation to be given to the Board of Directors to have the Company repurchase its own shares under Article L. 22-10-62 of the French Commercial Code
- 22. Say on Climate
- 23. Say on Biodiversity

Extraordinary resolutions

- 24. Authorisation to be given to the Board of Directors to cancel the shares repurchased by the Company under Article L. 22-10-62 of the French Commercial Code
- 25. Delegation to be given to the Board of Directors to increase the share capital by issuing ordinary shares and/or securities entitling their holders to shares in the Company, subject to a maximum limit of 10% of share capital, in consideration for contributions in kind of equity instruments or securities entitling their holders to shares in the Company
- 26. Authorisation to be given to the Board of Directors to grant, free of charge, existing and/or newly issued shares to employees and/or certain corporate officers

Ordinary resolution

27. Powers to complete formalities



ORSUD (Gentilly, Val-de-Marne) 2024 Combined General Meeting • 72

Approval of the separate financial statements for the year ended December 31, 2023

Approval of non-tax deductible expenses and charges

- We invite you to approve the separate financial statements for the year ended December 31, 2023 showing a net profit of €477,925,579.85.
- The total amount of expenses and charges that are not considered tax deductible by the tax administration as referred to in section 4 of Article 39 of the French General Tax Code stood at €31,815.52 for the past financial year.

ORDINARY RESOLUTION



Passed by 99.93% of votes



Approval of the consolidated financial statements for the year ended December 31, 2023

 We invite you to approve the consolidated financial statements for the year ended December 31, 2023 showing a loss attributable to the Group of -€1,250,310,714.48.

ORDINARY RESOLUTION



Passed by 99.93% of votes



Appropriation of profits for the financial year and determination of the dividend amount

 We invite you to approve the appropriation of profits for the financial year ended December 31, 2023, amounting to €477,925,579.85, and payment of the following distributions:

	Total (in euros)	Per share (in euros)
Dividends paid to shareholders for the financial year 2023	368,975,197.80	4.84
 Including mandatory dividend distribution (Article 208 C II of the French General Tax Code) 	368,975,197.80	4.84
Interim dividend paid in March 2024	184,487,598.90	2.42
Final dividend to be paid in July 2024	184,487,598.90	2.42

ORDINARY RESOLUTION



Passed by 99.91% of votes



Statutory Auditors' special report on regulated related party agreements and approval of the new agreements mentioned therein

- In accordance with regulations, we remind you that only new regulated related party agreements authorised and entered into during the past financial year are submitted to this General Meeting.
- Two new regulated related party agreements were entered into and authorised during the financial year 2023:
 - a post-employment consulting agreement entered into on April 21, 2023 with Mr Olivier Wigniolle, previously approved by the Board of Directors on April 21, 2023,
 - a sale and purchase agreement entered into on June 14, 2023 with Primonial REIM, Icade Santé and Icade Santé shareholders, among others, previously approved by the Board of Directors on April 30, 2023.
- We invite you to approve these new regulated related party agreements as set out in the Statutory Auditors' special report on agreements as referred to in Articles L. 225-38 et seq. of the French Commercial Code.

Passed by 96.88% of votes

ORDINARY RESOLUTION





Reappointment of PricewaterhouseCoopers Audit as statutory auditor

- The term of PricewaterhouseCoopers Audit as statutory auditor of the Company will expire at the end of this General Meeting.
- You are invited to vote on this reappointment for a term of six financial years, i.e. until the end of the Annual Ordinary General Meeting to be held in 2030 to approve the financial statements for the year ending December 31, 2029.

ORDINARY RESOLUTION



Passed by 98.35% of votes



Appointment of Mazars as statutory auditor responsible for the assurance of sustainability reporting

- In accordance with the CSRD Directive, the Company will be required to draft and publish a sustainability report in 2025 covering the 2024 financial year.
 An assurance opinion on the sustainability information contained in this report must be provided by a statutory auditor or an independent third party appointed by the General Meeting in 2024.
- You are invited to appoint Mazars as statutory auditor responsible for the
 assurance of sustainability reporting, for the remainder of its term as statutory
 auditor, i.e. for a financial year expiring at the end of the Annual General
 Meeting to be held in 2025 to approve the financial statements for the year
 ending December 31, 2024.

ORDINARY RESOLUTION



Passed by 98.22% of votes



Ratification of the temporary appointment of Ms Dorothée Clouzot as director

- Ratification of the temporary appointment of Ms Dorothée Clouzot as director to replace Mr Alexandre Thorel after he resigned.
- End of term of office: at the end of the General Meeting to be held in 2025 to approve the financial statements for the previous year.
- It should be noted that Mr Alexandre Thorel was appointed as permanent representative of Board member Caisse des dépôts to replace Ms Carole Abbey after she resigned.

ORDINARY RESOLUTION



Passed by 82.60% of votes



Ratification of the temporary appointment of Mr Olivier Lecomte as director

- Ratification of the temporary appointment of Mr Olivier Lecomte as director to replace Mr Guillaume Poitrinal after he resigned.
- End of term of office: at the end of the General Meeting to be held in 2026 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 99.87% of votes



Ratification of the temporary appointment of Ms Nathalie Delbreuve as director

- Ratification of the temporary appointment of Ms Nathalie Delbreuve as director to replace Ms Marie-Christine Lambert after he resigned.
- End of term of office: at the end of this General Meeting.

ORDINARY RESOLUTION



Passed by 97.23% of votes



Reappointment of Ms Nathalie Delbreuve as director

- Reappointment of Ms Nathalie Delbreuve as director for a term of four years.
- End of term of office: at the end of the General Meeting to be held in 2028 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 89.47% of votes



Reappointment of Ms Laurence Giraudon as director

- Reappointment of **Ms Laurence Giraudon** as director for a term of **four years**.
- End of term of office: at the end of the General Meeting to be held in 2028 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 82.87% of votes



Reappointment of Ms Florence Péronnau as director

- Reappointment of Ms Florence Péronnau as director for a term of four years.
- End of term of office: at the end of the General Meeting to be held in 2028 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 91.95% of votes



Reappointment of Mr Frédéric Thomas as director

- Reappointment of **Mr Frédéric Thomas** as director for a term of **four years**.
- End of term of office: at the end of the General Meeting to be held in 2028 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 78.93% of votes



Appointment of Mr Bruno Derville as director

- Appointment of **Mr Bruno Derville** as director to replace Mr Georges Ralli for a term of **four years**.
- End of term of office: at the end of the General Meeting to be held in 2028 to approve the financial statements for the previous year.

ORDINARY RESOLUTION



Passed by 93.83% of votes



Approval of the remuneration policy for the members of the Board of Directors

 In accordance with Article L. 22-10-8 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the remuneration policy for the members of the Board of Directors.

ORDINARY RESOLUTION



Passed by 99.87% of votes



Approval of the remuneration policy for the Chairman of the Board of Directors

 In accordance with Article L. 22-10-8 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the remuneration policy for the Chairman of the Board of Directors.

ORDINARY RESOLUTION



Passed by 99.87% of votes



Approval of the remuneration policy for the Chief Executive Officer and/or any other corporate officer

 In accordance with Article L. 22-10-8 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the remuneration policy for the Chief Executive Officer and/or any other corporate officer.

ORDINARY RESOLUTION



Passed by 86.53% of votes



Approval of the information referred to in section I of Article L. 22-10-9 of the French Commercial Code

 In accordance with section I of Article L. 22-10-34 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the information referred to in section I of Article L. 22-10-9 of the French Commercial Code.

ORDINARY RESOLUTION



Passed by 93.78% of votes



Approval of the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Frédéric Thomas, Chairman of the Board of Directors

 In accordance with section II of Article L. 22-10-34 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Frédéric Thomas, Chairman of the Board of Directors.

ORDINARY RESOLUTION



Passed by 99.83% of votes



Approval of the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Nicolas Joly, Chief Executive Officer from April 21, 2023

 In accordance with section II of Article L. 22-10-34 of the French Commercial Code, we invite you to approve, based on the corporate governance report, the fixed, variable and exceptional components of total remuneration and benefits of any kind paid during the past financial year or granted for the same period to Mr Nicolas Joly, Chief Executive Officer from April 21, 2023.

ORDINARY RESOLUTION



Passed by 93.16% of votes



Authorisation to be given to the Board of Directors to have the Company repurchase its own shares under Article L. 22-10-62 of the French Commercial Code

- Maximum purchase price: €70 per share
- Maximum amount of funds that can be used to implement this share repurchase programme: €270m
- Maximum limit: 5% of the shares making up the share capital
- Validity period of this authorisation: 18 months

ORDINARY RESOLUTION



Passed by 98.75% of votes



Say on Climate

- You are invited to vote on the Company's progress with respect to climate transition as set out in the CSR chapter of the 2023 universal registration document and the Climate Overview issued in March 2024.
- It should be noted that the Board of Directors is only seeking an advisory vote as the subject of the resolution falls under the Board's purview.

ORDINARY RESOLUTION



Passed by 99.30% of votes



Say on Biodiversity

- You are invited to vote on the Company's progress with respect to biodiversity preservation as set out in the CSR chapter of the 2023 universal registration document and the Biodiversity Overview issued in March 2024.
- It should be noted that the Board of Directors is only seeking an advisory vote as the subject of the resolution falls under the Board's purview.

ORDINARY RESOLUTION



Passed by 98.65% of votes



Authorisation to be given to the Board of Directors to cancel the shares repurchased by the Company under Article L. 22-10-62 of the French Commercial Code

- Maximum number of shares that can be cancelled: 10% of the share capital
 calculated as of the date of the cancellation decision, net of any shares cancelled
 in the previous 24 months.
- Validity period of this authorisation: 18 months.

EXTRAORDINARY RESOLUTION



Passed by 99.61% of votes



Delegation to be given to the Board of Directors to increase the share capital by issuing ordinary shares and/or securities entitling their holders to shares in the Company, in consideration for contributions in kind of equity instruments or securities entitling their holders to shares in the Company

- Maximum total nominal amount of shares that may be issued:
 10% of the share capital.
- This amount would be deducted from the total nominal amount of shares that may be issued under Resolution 19 of the General Meeting held on April 21, 2023.
- Validity period of this delegation: 28 months.

EXTRAORDINARY RESOLUTION



Passed by 97.98% of votes

Authorisation to be given to the Board of Directors to grant bonus shares to employees and/or certain corporate officers

- Maximum number of bonus shares that may be granted: per calendar year,
 0.5% of share capital as of the date on which the decision to grant the shares is made.
- Maximum sub-amount for corporate officers: 2% of the total maximum amount referred to above. The vesting conditions applying to them shall include one or more performance conditions to be defined by the Board of Directors.
- Vesting period: at least 3 years.
- Validity period of this authorisation: **38 months**.

Passed by 77.53% of votes

EXTRAORDINARYRESOLUTION





Powers to complete formalities

 This resolution relates to the powers required to carry out the inherent publications and statutory formalities in connection with the resolutions of this Meeting.

ORDINARY RESOLUTION



Passed by 99.99% of votes





Financial calendar

Next important dates:

- April 22, 2024 (before the market opens): Q1 2024 financial data
- July 4, 2024: Final dividend payment of an amount of €2.42 per share (with ex-dividend date on July 2, 2024)
- July 22, 2024 (before the market opens): 2024 half-year results
- October 21, 2024 (before the market opens): Q3 2024 financial data